

UNIVERSITY OF SOUH CAROLINA BEAUFORT

Beaufort County Capital Sales Tax Commission

Dr. Al Panu Chancellor, University of South Carolina Beaufort

March 22, 2016



Osher Lifelong Learning Institute 2

Due diligence: Does project meet CST guidelines?

- $\sqrt{}$ Realistic, achievable capital infrastructure need
- $\sqrt{}$ Funding requested covers all costs
- $\sqrt{}$ Project completed in reasonable time period
- $\sqrt{}$ Maintenance and operations costs funded
- $\sqrt{}$ No competition with private sector
- $\sqrt{10}$ Brick and mortar request only



Strengthen Beaufort County's Economy by Enhancing Retiree Quality of Life:

The Osher Lifelong Learning Institute at USCB



What if together we could envision a project that...

--Benefits every citizen in Beaufort County

- Enhances residential and business property values across our county
- Engages citizens in civic life and learning
- Leverages taxpayer funding with private gifts and the support of a national foundation
- Backed by a local organization with demonstrated results



Join a successful collaboration

- Bernard Osher Foundation
- The Osher Lifelong Learning Institute at USCB
- The University of South Carolina Beaufort



OLLI: High Impact Organization

Members: 1557 Course Enrollments this term: 20,297 Serves all of Beaufort County

Beaufort classes/term:	66
Bluffton classes/term:	79
Hilton Head classes/term:	56

Top 10% in the US





"My wife & I decided to move to the Beaufort area rather than to Aiken due to the OLLI program.

OLLI opened our eyes and heart to the historical and ecological richness of the area along with creating our community well outside of our development.

Thank you for helping us build what we nowaffectionately call home."--Mac J.



A Growing OLLI program...in Beaufort County

- Attracts the type of exceptional retiring residents who enhance our nonprofits, community leadership and philanthropic base
- Facilitates integration and engagement of new residents into Beaufort County
- Enhances property values, drives economic activity and tax revenue growth.



In the nation-wide race to attract forwardlooking, community-engaged retiring leaders....



Facilities infrastructure for OLLI is a critical competitive advantage



Osher Life Long Learning Project Components

1. OLLI Building - Bluffton

2. OLLI Building - Hilton Head Island

3. OLLI Building - Beaufort



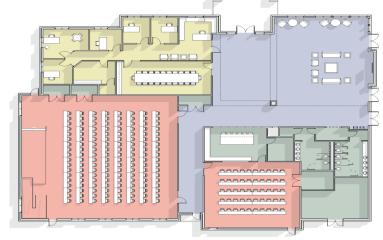
Osher Lifelong Learning Facility Bluffton

- 300 seat auditorium
- Three classrooms
- Small demonstration kitchen for lifelong learning
- Multipurpose room
- Dedicated OLLI Parking

Request: Private Funding Match: Total Facility Budget:

\$4.5 M \$1.5 M \$6.0 M







Osher Lifelong Learning Facility Hilton Head Island

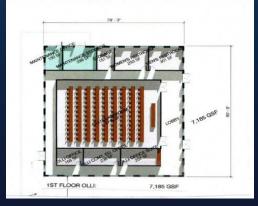
- OLLI classrooms
- Offices
- Parking

Total Facility Budget: \$4.0 M



USCB - Site Plan

BIALOS KY + PARTNER





Osher Lifelong Learning Building Beaufort

- Current OLLI space in Beaufort is at capacity, limiting growth.
- Create a distinctive center of operations for OLLI in Beaufort
- Renovate existing space or construct new facility



Proposed Project: Capital Sales Tax Commission

Project Funding <u>Request</u>:

\$12.0 M

OLLI at USCB *Private Funds Match*:

\$1.5 M

USCB <u>Infrastructure Investment:</u> land, water, sewer, roadways, power, internet connectivity, and other infrastructure assets.



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Return on USCB Investments

In 2003, Beaufort County made an infrastructure investment of \$30,194,113 in USCB

Today, USCB generates estimated \$90M in economic impact each year.

\$90M impact/\$30M investment= 300% return on investment



"When we vacationed here and saw that there was an OLLI, we looked forward to the day we lived here full time, so we could attend OLLI classes.

Here we are. Thank you!"



OLLI project benefits every citizen in Beaufort County.

Differentiates Beaufort County

OLLI is a nationally recognized asset Attracts educated, affluent, community minded segment of retirees Infrastructure will lift Beaufort County to national leadership in Lifelong Learning

Drives real estate values upward

Opens doors to unique collaborations

Supports "high end"' retirement communities in 3 municipalities



artnerships. Discovered. community